

Community Foundation Santa Cruz County and Subsidiaries

**Consolidated Financial Statements with Report of Independent Auditors
With Supplementary Information
December 31, 2024 (with comparative totals for the year ended December 31, 2023)**

Report of Independent Auditors

To the Board of Directors of
Community Foundation Santa Cruz County and Subsidiaries:

Opinion

We have audited the accompanying consolidated financial statements of Community Foundation Santa Cruz County and Subsidiaries (the "Foundation"), which comprise the consolidated statement of financial position as of December 31, 2024, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Community Foundation Santa Cruz County and Subsidiaries as of December 31, 2024, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Foundation's 2023 consolidated financial statements, and we expressed an unmodified opinion on those audited consolidated financial statements in our report dated September 10, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2023, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating statement of financial position, and consolidating statement of activities and changes in net assets as of and for the year ended December 31, 2024, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.



Walnut Creek, California

October 7, 2025

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
ASSETS		
Cash and cash equivalents	\$ 8,373,440	\$ 4,028,651
Investments	218,010,473	205,146,210
Charitable trust assets	2,278,124	2,302,059
Grants and other accounts receivable	3,717,130	2,578,419
Loans receivable	13,863,156	3,263,000
Loan interest receivable	34,738	33,863
Deposits and prepaid expenses	90,762	85,853
Fixed assets, net	<u>6,191,120</u>	<u>6,408,160</u>
TOTAL ASSETS	<u><u>\$ 252,558,943</u></u>	<u><u>\$ 223,846,215</u></u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and other liabilities	\$ 605,390	\$ 1,665,071
Grants payable	2,038,502	779,490
Agency funds	22,267,536	19,862,811
Charitable trust liabilities	2,278,124	2,302,059
Charitable gift annuity liability	535,538	561,914
Notes payable	<u>835,820</u>	<u>859,103</u>
Total liabilities	<u>28,560,910</u>	<u>26,030,448</u>
Net assets		
Without donor restrictions	12,056,496	11,756,647
With donor restrictions	<u>211,941,537</u>	<u>186,059,120</u>
Total net assets	<u>223,998,033</u>	<u>197,815,767</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 252,558,943</u></u>	<u><u>\$ 223,846,215</u></u>

see accompanying notes

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2024 (WITH COMPARATIVE TOTALS FOR 2023)

	2024			2023
	Without Donor Restrictions	With Donor Restrictions	Total	Total
PUBLIC SUPPORT AND REVENUE				
Contributions and grants	\$ 4,389,408	\$ 35,184,916	\$ 39,574,324	\$ 46,390,699
Investment income (loss), net	641,604	14,039,627	14,681,231	18,429,265
Change in split-interest agreements	-	131,964	131,964	240,496
Foundation services fees	268,525	-	268,525	236,085
Other income	8,605	7,520	16,125	94,444
Interfund foundation services fees	2,640,952	(2,640,952)	-	-
Satisfaction of time and/or purpose restrictions	20,840,658	(20,840,658)	-	-
TOTAL PUBLIC SUPPORT AND REVENUE	28,789,752	25,882,417	54,672,169	65,390,989
EXPENSES				
Grants and disbursements:				
Arts, history, and culture	2,553,979	-	2,553,979	1,644,208
Community development	6,034,381	-	6,034,381	4,972,331
Education/youth development	4,608,842	-	4,608,842	4,960,704
Environment	4,160,522	-	4,160,522	4,359,119
Health	2,410,559	-	2,410,559	2,119,245
Human services	4,606,160	-	4,606,160	7,578,043
Total grants and disbursements	24,374,443	-	24,374,443	25,633,650
Supporting services, programs	3,093,099	-	3,093,099	2,822,252
Total grants, disbursements, and supporting services, programs	27,467,542	-	27,467,542	28,455,902
Supporting services, operations				
Philanthropic services	327,087	-	327,087	319,915
Management and general	695,274	-	695,274	634,015
Total supporting services, operations	1,022,361	-	1,022,361	953,930
TOTAL EXPENSES	28,489,903	-	28,489,903	29,409,832
CHANGE IN NET ASSETS	299,849	25,882,417	26,182,266	35,981,157
NET ASSETS AT BEGINNING OF YEAR	11,756,647	186,059,120	197,815,767	161,834,610
NET ASSETS AT END OF YEAR	\$ 12,056,496	\$ 211,941,537	\$ 223,998,033	\$ 197,815,767

see accompanying notes

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024			
	Program Services	Philanthropic Services	Management and General	Total
GRANTS AND DISBURSEMENTS	\$ 24,374,443	\$ -	\$ -	\$ 24,374,443
SUPPORTING SERVICES				
PERSONNEL EXPENSES				
Salaries	1,798,781	189,350	401,215	2,389,346
Payroll taxes and employee benefits	454,053	48,882	105,183	608,118
Total personnel expenses	2,252,834	238,232	506,398	2,997,464
OTHER EXPENSES				
General office	213,793	22,608	48,053	284,454
Conferences and meetings	26,065	2,756	5,859	34,680
Outreach and advertising	11,725	1,240	2,638	15,603
Professional services	212,708	22,493	47,813	283,014
Repairs and maintenance	118,110	12,490	26,549	157,149
Insurance	38,905	4,114	8,746	51,765
Depreciation	196,703	20,801	44,215	261,719
Interest	22,256	2,353	5,003	29,612
Total other expenses	840,265	88,855	188,876	1,117,996
Total supporting services	3,093,099	327,087	695,274	4,115,460
Total expenses	<u>\$ 27,467,542</u>	<u>\$ 327,087</u>	<u>\$ 695,274</u>	<u>\$ 28,489,903</u>
	2023			
	Program Services	Philanthropic Services	Management and General	Total
GRANTS AND DISBURSEMENTS	\$ 25,633,650	\$ -	\$ -	\$ 25,633,650
SUPPORTING SERVICES				
PERSONNEL EXPENSES				
Salaries	1,659,295	192,511	366,049	2,217,855
Payroll taxes and employee benefits	402,386	41,190	97,105	540,681
Total personnel expenses	2,061,681	233,701	463,154	2,758,536
OTHER EXPENSES				
General office	173,550	19,673	38,989	232,212
Conferences and meetings	23,697	2,686	5,322	31,705
Outreach and education	12,804	1,451	2,878	17,133
Professional services	163,915	18,581	36,822	219,318
Repairs and maintenance	121,716	13,797	27,344	162,857
Insurance	27,340	3,099	6,141	36,580
Depreciation	212,760	24,117	47,796	284,673
Interest expense	24,789	2,810	5,569	33,168
Total other expenses	760,571	86,214	170,861	1,017,646
Total supporting services	2,822,252	319,915	634,015	3,776,182
Total expenses	<u>\$ 28,455,902</u>	<u>\$ 319,915</u>	<u>\$ 634,015</u>	<u>\$ 29,409,832</u>

see accompanying notes

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 26,182,266	\$ 35,981,157
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	261,719	284,673
Contributions received for endowment	(4,389,408)	(1,774,614)
Noncash contributions	(8,282,462)	(10,969,823)
Realized and unrealized (gains) losses	(10,033,515)	(14,889,678)
Change in split-interest agreements	(131,964)	(240,496)
Decrease (increase) in operating assets:		
Charitable trust assets	23,935	(41,112)
Grants and other accounts receivable	(1,138,711)	(310,102)
Loan interest receivable	(875)	2,532
Deposits and prepaid expenses	(4,909)	(21,778)
(Decrease) increase in operating liabilities:		
Accounts payable and other liabilities	(1,059,681)	966,112
Grants payable	1,259,012	(1,149,943)
Agency funds	2,404,725	2,122,313
Charitable trust liabilities	(23,935)	39,473
Charitable gift annuity liability	(26,376)	(86,776)
Net cash provided by operating activities	<u>5,039,821</u>	<u>9,911,938</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Funding of loans receivable	(10,700,156)	-
Repayment of loans receivable	100,000	156,542
Proceeds from sales of investments	8,871,042	19,549,268
Purchase of securities	(3,287,364)	(32,389,047)
Purchase of fixed assets	(44,679)	(75,485)
Net cash used in investing activities	<u>(5,061,157)</u>	<u>(12,758,722)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal payment of notes payable	(23,283)	(24,535)
Contributions received from endowment	4,389,408	1,774,614
Net cash provided by financing activities	<u>4,366,125</u>	<u>1,750,079</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	4,344,789	(1,096,705)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	4,028,651	5,125,356
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u><u>\$ 8,373,440</u></u>	<u><u>\$ 4,028,651</u></u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid for interest expense	<u><u>\$ 29,612</u></u>	<u><u>\$ 33,168</u></u>

see accompanying notes

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

1. Organization

Community Foundation Santa Cruz County (“CFSCC” or the “Foundation”) is a California nonprofit public benefit corporation classified by the Internal Revenue Service as tax-exempt under Section 501(c)(3) and as a non-private foundation under Section 509(a)(1) of the Internal Revenue Code of 1986. CFSCC was organized in 1982 to enhance the quality of life by seeking, accepting, managing and disbursing funds to address a variety of community needs throughout Santa Cruz County. Grants and technical assistance services provided are in accordance with the terms of CFSCC’s guidelines and are subject to approval of the Board of Directors of CFSCC.

The Regional Water Management Foundation (“RWMF”), a subsidiary of CFSCC and a California nonprofit public benefit corporation, was organized on August 21, 2007 to implement and administer Integrated Regional Water Management Grants awarded by the State of California and such other grants from state, federal or other sources as may be awarded to RWMF from time to time. Since 2007, in addition to implementing and administering the grants, RWMF has expanded its scope of activities to include those aimed at addressing water issues in Santa Cruz County. RWMF is a Type I supporting organization under Section 509(a)(3) of the Internal Revenue Code.

NLMJ Borina Land, LLC (“NLMJ”), a California limited liability company, was organized on September 26, 2013 to be operated for the exclusive purpose of holding title to agricultural land held for investment, collecting income therefrom and turning over the entire amount thereof, less expenses to CFSCC. NLMJ is wholly owned by CFSCC.

YPN Philanthropies, LLC (“YPN”), a California limited liability company, was organized on March 25, 2024. YPN is wholly owned by CFSCC and shall continue in perpetuity unless terminated earlier by the Foundation. YPN’s purpose is to engage in such lawful activities, as shall be determined by CFSCC in its sole and absolute discretion, with an exclusive purpose to hold title to property, collect income from it, and turn over the income less expenses to a charitable purpose. YPN, collectively with RWMF, NLMJ, and certain charitable trusts in which the Foundation serves as the trustee, are herein referred to as the Subsidiaries.

2. Summary of significant accounting policies

Principles of consolidation

The accompanying consolidated financial statements include the assets, liabilities, net assets, and financial activities of the Foundation and Subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

Basis of accounting

The Foundation and Subsidiaries prepare their consolidated financial statements on the accrual basis of accounting consistent with accounting principles generally accepted in the United States of America. Reference to “fiscal year 2024” refers to the year ended December 31, 2024; “fiscal year 2023” refers to the year ended December 31, 2023.

Basis of presentation

The Foundation and Subsidiaries are required to report information regarding their financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed stipulations. Net assets without donor restrictions consist primarily of operating reserves, capital assets, general operating support, and the RWMF supporting organization.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

2. Summary of significant accounting policies (continued)

Basis of presentation (continued)

Net assets with donor restrictions: Net assets subject to donor-imposed stipulations. Net assets with donor restrictions consist primarily of non-endowed and endowed donor funds (including donor-advised funds), charitable gift annuities, cash surrender value of life insurance, and investments in charitable trusts. Donor funds include resources that are restricted by a donor for use for a particular purpose or in a particular future period and are subject to the variance power of the Board of Directors. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities and change in net assets as net assets released from restriction. Endowed funds represent the fair value of the original gift as of the gift date and the original value of subsequent gifts to donor-restricted endowment funds. The historic gift amount of endowed funds is to be preserved in perpetuity. The Foundation's position is to consider all donor advised funds as with donor restricted net assets.

Endowment funds – interpretation of relevant law

The Board of the Foundation, with the advice of legal counsel, has determined it holds assets which meet the definition of endowment funds under the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"). The Foundation is required to provide information about net assets which are defined as endowment in accordance with California enacted UPMIFA. As a result of this interpretation, the corpus of funds subject to UPMIFA are classified as with donor restrictions. The corpus represents the fair value of the original gifts as of the gift date, and all subsequent gifts where the donor has indicated the gift be retained in perpetuity. The value of assets in excess of original gifts in donor-restricted endowment funds is classified as net assets with donor restrictions until appropriated for expenditure by the Foundation.

From time to time, the fair value of the assets associated with individual donor-restricted endowment funds may fall below historical gift value. When reviewing its donor restricted endowment funds, the Foundation considers a fund to be underwater if the fair value of the fund is less than the original value of initial and subsequent gift amounts donated to the fund. Any deficit of a donor-restricted endowment fund is presented as a reduction in net assets with donor restriction. In prior years, if a fund did not have any accumulated earnings, the fund would not participate in grant-making. As of December 31, 2024 and 2023, there were no underwater funds.

Investment and spending policies

The Foundation has adopted investment policies that preserve capital, regularly evaluate and control risk to ensure it is commensurate with the given investment style and objective of the portfolio and is invested with the care, skill, prudence, and diligence with the goals of producing returns equal to or exceeding prevailing standards among community foundations of similar asset size. The investment strategy for endowed funds utilizes a "total return", that is, the aggregate return from capital appreciation and dividend and interest income. Donors (the person or organization that established the fund) or the fund representative authorized by the fund agreement may choose the investment option for their fund when their fund is established. The donor or fund representative may also request to change their fund's investment option once per calendar year.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

2. Summary of significant accounting policies (continued)

Investment and spending policies (continued)

The Foundation has adopted a spending policy that allows for funds where net earnings may reduce the fund below historic gift; the average balance of the twelve trailing quarters exceeds the historic gift; and the fund may spend at the following levels: If 98% or above historic gift, then spend 3.75% of the 12 trailing quarter average balance; if between 96-97.99%, then spend 3%; if between 94-95.99%, then spend 2%. There is no spending if the fund dips below 94% of the historic gift. Pursuant to the policy, the total target return is 7%. The funds available for grant-making determined each year (3.75% for 2024 and 2023) are calculated based on a 12-quarter moving average as of December 31st. Both the Finance Committee and the Board of Directors of the Foundation must approve any changes to the spending policy.

Under the Foundation's endowment spending policy, 3.75% of the average of the fair value at the end of the previous 12 quarters is appropriated based on the above tiered method. For calendar year 2024 and 2023, the calculation for new grant making dollars was \$2,984,743 and \$2,661,115, respectively. Of these amounts \$240,174 and \$219,308, was related to endowed agency funds for the years ended December 31, 2024 and 2023, respectively.

Prior year information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America ("GAAP"). Accordingly, such information should be read in conjunction with the Foundation's consolidated financial statements for the year ended December 31, 2023, from which the summarized information was derived.

Reclassification

Certain reclassifications have been made to the prior year consolidated financial statements to conform to the current year presentation.

Estimates

The preparation of consolidated financial statements in accordance with GAAP includes the use of estimated and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fair value of financial instruments

The financial instruments of the Foundation and Subsidiaries include cash and cash equivalents, investments, grants and other accounts receivable, accounts payable and other liabilities, grants payable and notes payable. The recorded values of these financial instruments approximate their fair values. The carrying amounts of cash and cash equivalents, grants and other accounts receivable, accounts payable and other liabilities and grants payable approximate fair value because of the short maturities of those financial instruments. The carrying amounts of notes payable approximate fair value since the stated rates are similar to rates currently available to the Foundation for debt with similar terms and remaining maturities.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

2. Summary of significant accounting policies (continued)

Cash and cash equivalents

For purposes of the consolidated statements of cash flows, the Foundation and Subsidiaries consider all highly liquid investments with an initial maturity of three months or less at the date of acquisition to be cash equivalents. The carrying amounts of cash and cash equivalents approximate their fair values.

The Foundation and Subsidiaries maintain their cash in bank deposit accounts which, at times, may exceed federally insured limits. The Foundation and Subsidiaries have not experienced any losses in such accounts. The Foundation and Subsidiaries believe they are not exposed to any significant credit risk on cash and cash equivalents.

Investments

Investments are stated at fair value. Investment purchases and sales are accounted for on a trade-date basis. Realized and unrealized gains and losses are calculated based upon the underlying cost of individual lots. Interest income is recorded when earned and dividends are recorded on the ex-dividend date.

Investments are made according to the finance policy adopted by the Foundation's Board of Directors. The guidelines provide for investment in equities, fixed income, and alternative investments. Outside advisors are utilized by the Foundation for the purpose of providing investment advice and report to the Finance Committee.

Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain long-term investments, it is reasonably possible that changes in the values of these investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position.

The Foundation maintains master investment accounts ("funds") for its endowed and non-endowed donor funds. Realized and unrealized gains and losses from securities in the master investment accounts are allocated monthly to the individual endowed and non-endowed funds based on the relationship of the market value of each donor fund to the total market value of the master investment accounts, as adjusted for additions to or deductions from those accounts.

Investments include land owned by YPN and NLMJ. Fair value is determined by using valuation techniques utilizing an appraisal. NLMJ leases land pursuant to the terms of a lease agreement and accounts for its land lease as an operating lease. Lease revenue, net of operating expenses, is included in investment income on the accompanying consolidated statements of activities and changes in net assets.

Charitable trust assets

Charitable remainder trusts: The Foundation is a 100% remainderman beneficiary under four charitable remainder trusts, three of which the Foundation also serves as trustee. At the end of the terms, or upon the death of the income beneficiaries, assets remaining in the trusts will be dispersed in accordance with the terms of the trusts. The Foundation records the amounts expected to be received based on the present value of the remainder interests using a discount rate of 2% as of December 31, 2024 and 2023.

In addition, for trusts in which the Foundation serves as trustee, the Foundation makes distributions to income beneficiaries for a given term or the life of the beneficiaries under the terms of these trust agreements and records the amounts held for income beneficiaries equal to the differences between the total assets held in the charitable remainder trusts at their fair values based on quoted market values and the amounts expected to be received by the Foundation. The corresponding liability is recorded as charitable trust liabilities on the accompanying consolidated statements of financial position.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

2. Summary of significant accounting policies (continued)

Assets held in charitable gift annuities: The Foundation has established various charitable gift annuities. Under the terms of these agreements, donors contribute assets to the Foundation in exchange for a promise by the Foundation to pay fixed distributions to the donors for the lives of the donors. Upon the death of the donors, assets remaining in the charitable gift annuities will be transferred to a fund held for the benefit of a cause or an organization designated by the donors. The Foundation records the assets held in the charitable gift annuities as investments at their fair market values based on current quoted market prices and records a liability under the charitable gift annuities based on the estimated fair value, estimated by calculating the discounted value of the amounts due to the donors based on the Internal Revenue Service annuity and mortality tables. The Foundation recognizes contribution revenue for the difference between the fair value of the assets received and the annuity liability and for contributions made to the Foundation pursuant to the underlying agreements.

Annuity liabilities are recorded for the required life annuity payments at the present value of expected future cash payments discounted using current interest rates and actuarial assumptions. The annuity obligations are adjusted each year for changes in the life expectancy of the donors and are reduced as payments are made to the donors.

Loans receivable

Impact investment loans receivable are carried at outstanding principal balance, less an allowance for loan losses. Interest income is accrued on the principal loan balance. Management's determination of the level of allowance for loan losses rests upon various judgments and assumptions, including current and projected economic conditions. As of December 31, 2024 and 2023, allowance for loan losses was \$0.

Grants and other accounts receivable

Grants and other accounts receivable consist primarily of unconditional promises to give. Receivables are stated at the amount management expects to collect from outstanding balances. Management closely monitors outstanding balances and provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that remain outstanding after management has used reasonable collection efforts are generally written off through a charge to the valuation allowance and a credit to accounts receivable. As of December 31, 2024 and 2023, the balance of the allowance for doubtful accounts was \$0.

Fixed assets and depreciation

Fixed assets are stated at cost. Purchases of property, equipment or improvements costing more than \$1,000 are capitalized and recorded at cost. Major improvements are charged to the fixed assets account, while maintenance and repairs, which do not extend the life of the respective assets, are expensed. When fixed assets are retired or otherwise disposed, the cost of the fixed asset and the related accumulated depreciation are removed from the accounts and any resulting gains or losses are reflected in income.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

2. Summary of significant accounting policies (continued)

Fixed assets and depreciation (continued)

Depreciation is computed on the straight-line method over the estimated useful lives of the assets. The useful lives of the assets are estimated as follows:

Building and improvements	40 years
Land improvements	20 years
Office equipment and software	3 – 10 years

Impairment of long-lived assets

The Foundation and Subsidiaries review their long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the asset to the future net undiscounted cash flow expected to be generated and any estimated proceeds from the eventual disposition. If the long-lived asset is considered to be impaired, the impairment to be recognized is measured at the amount by which the carrying amount of the asset exceeds the fair value as determined from an appraisal, discounted cash flow analysis, or other valuation technique. There were no impairment losses recognized during 2024 and 2023.

Agency funds

The Foundation receives grants from charitable foundations and local agencies for initiatives and special projects for which purpose restrictions apply. Such grants and contributions are recorded as net assets with donor restrictions until the purpose restrictions are met. When a not-for-profit organization establishes a fund at the Foundation with its own funds and specifies itself or its affiliate as the beneficiary of the fund, the Foundation accounts for the transfer of such assets as a liability. The liability is the total fair value of the funds and is reflected as agency funds on the accompanying consolidated statements of financial position. In addition, related amounts received or distributed, investment income or loss, and expenses are not presented on the accompanying consolidated statements of activities and changes in net assets.

Designated Agency funds: The Foundation receives and distributes assets for the benefit of various other not-for-profit organizations under certain donor fund agreements. Such assets received are recorded as net assets with donor restrictions until the purpose restrictions are met. The Foundation accepts a contribution from a donor and agrees to transfer a portion of the return on investment of those assets, subject to the Foundation's spending policy, to another entity that is specified by the donor. The Foundation holds such funds as designated funds.

Advised funds: The Foundation offers several types of funds that enable donors to identify funding opportunities aligned with their value and charitable interests. Donor-advised funds with donor restrictions allow donors to recommend grant recipients, subject to CFSCC's due diligence and approval.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

2. Summary of significant accounting policies (continued)

Revenue recognition – contributions and grants

Contributions and grants are recognized as revenue when received or unconditionally promised and are recorded as support with donor restrictions or without donor restrictions. Unconditional pledges to give are recorded as contributions when pledged at the net present value of the amounts expected to be collected. Unconditional pledges to give that are expected to be received in future periods are discounted annually using the current interest rate the funds would earn. Amortization of the discount is recorded as contribution revenue.

Revenue recognition of donor restrictions: Support that is restricted by the donor is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the accompanying consolidated statements of activities and changes in net assets as satisfaction of time and/or purpose restrictions. When restrictions on contributions are satisfied in the same period as the receipt of the contributions, the Foundation reports these contributions as contributions without donor restrictions.

Foundation services fees

The Foundation charges a monthly service fee for endowed and non-endowed funds under management. These fees are recorded internally both as revenue and expense. All bequests are subject to a one-time fee. These fees help fund the general operations of the Foundation. Fees earned from funds other than agency funds and charitable gift annuities have been eliminated for financial statement presentation, in that these fees do not come from sources external to the Foundation. Foundation services fees earned from agency funds and bequest fees are included in foundation services fees on the accompanying consolidated statements of activities and changes in net assets.

Grants and disbursements

Grants are made from available principal and income in accordance with the designations of donors. Endowed funds are subject to the Foundation's spending policy. Grants are recorded at the date of approval. Donor-advised grants below \$100,000 are recorded at the date of approval by either CEO or CFOO. Donor-advised grants above \$100,000 are recorded at the date of approval by the Executive Committee. The Board of Directors ratifies all grants. Grant awards are presented on the accompanying consolidated statements of activities and changes in net assets, net of grant refunds.

Functional allocation of expenses

The costs of providing the programs and other activities have been summarized on a functional basis in the accompanying consolidated statements of activities and changes in net assets and consolidated statements of functional expenses. Expenses that can be identified with a specific program or supporting service are charged directly to the related program or supporting service. Expenses that are associated with more than one program or supporting service are allocated based on a prorated allocation of employee time, department headcount, and square footages.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

2. Summary of significant accounting policies (continued)

Income taxes

CFSCC and RWMF have been granted tax exempt status by the Internal Revenue Service and the California Franchise Tax Board. In addition, CFSCC has received a ruling from the Internal Revenue Service that it is not a private foundation. CFSCC and RWMF have also registered with the Registry of Charitable Trusts of the Office of the Attorney General of the State of California. NLMJ and YPN are disregarded for federal tax purposes and have been granted tax exempt status by the California Franchise Tax Board.

The preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires the Foundation and Subsidiaries to report information regarding their exposure to various tax positions taken by the Foundation and Subsidiaries. Management has determined whether any tax positions have met the recognition threshold and has measured the Foundation and Subsidiaries' exposure to those tax positions. Management believes that the Foundation and Subsidiaries have adequately addressed all relevant tax positions and that there are no unrecorded tax liabilities. Federal tax authorities generally have the right to examine and audit the previous three years of tax returns filed. California tax authorities generally have the right to examine and audit the previous four years of tax returns filed. Any interest or penalties assessed to the Foundation and Subsidiaries are recorded in operating expenses. No interest or penalties from federal or state tax authorities were recorded in the accompanying consolidated financial statements.

3. Investments and fair value measurement

The Foundation applies the accounting provisions related to fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurement standards establish a three level hierarchy that prioritizes the information used in developing fair value estimates, and require disclosure of fair value measurements by level within the fair value hierarchy. The hierarchy gives the highest priority to quoted prices in active markets (Level 1 measurements) and the lowest priority to unobservable data (Level 3 measurements), such as the reporting entity's own data. These provisions also provide valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flows) and the cost approach (cost to replace the service capacity of an asset or replacement cost).

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels of valuation hierarchy are defined as follows:

- Level 1:* Observable inputs such as quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2:* Inputs other than quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3:* Unobservable inputs that reflect the Foundation's own assumptions.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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3. Investments and fair value measurement (continued)

Level 1, 2, and 3 valuation techniques and inputs

Level 1 – Investments in equity, fixed income and certain liquid alternative securities, including real estate investment trust, commodities, multi strategy funds, energy an infrastructure funds, U.D. treasury securities, asset backed securities, are classified as Level 1 because they are valued using quoted market prices, broker dealer quotations or alternative pricing sources with reasonable levels of price transparency.

Level 2 –Liquid alternative securities are valued using maturity and interest rates as observable inputs. These securities are not actively traded, the pricing service use alternative methods to determine fair value for these securities, including: using matrix pricing or market corroborated pricing and inputs such as yield curves and indices; derivatives (i.e., swaps or over-the-counter put and call options_ that are valued with pricing models and inputs that utilize contractual terms including period to maturity; and readily observable parameters including interest rates, volatility, correlation levels, and credit quality of the counterparty.

Level 3 – Investments include direct investments in real estate, private companies, cash surrender value of life insurance, and beneficial interests in nontrusted charitable remainder trusts. Valuation techniques and inputs for each are described below.

Private equity, credit, and real estate funds – Closely-held private or restricted stock, private credit funds, interests in real estate partnerships, and private real estate funds are reviewed no less than annually using a variety of qualitative factors to subjectively determine the most appropriate valuation methodologies. Valuation inputs may include, but are not limited to, initial investment amount (cost), observed transaction price used in subsequent valuations, liquidation value, qualified opinion or appraisal, partnership or company financial statements, discounted cash flow, press releases and company commentary, and the CFSCC’s own assessment of value and applicable discounts. These investments are valued at net asset value (“NAV”) when the investment is valued at NAV based on capital statements provided by entities that qualify to calculate fair value using NAV per share or its equivalent.

Real estate – Direct investments in real estate are reviewed no less than annually using a variety of qualitative factors to subjectively determine the most appropriate valuation methodologies consistent with the market, income, and cost approaches. Valuation inputs may include, but are not limited to, the initial investment amount (cost), market comparables, qualified appraisal, discounted cash flow, and CFSCC’s own assessment of value and applicable discounts. Independent appraisals of significant real estate held for investment are conducted periodically, depending on the nature of the investment.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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3. Investments and fair value measurement (continued)

Level 1, 2, and 3 valuation techniques and input (continued)

Beneficial interests – CFSCC uses a discounted cash flow methodology to determine fair value of the beneficial interests in non-trusted charitable remainder trusts and to determine the liability associated with split interest agreements. Inputs used for valuation of remainder interests in non-trusted charitable trusts include financial statements provided by the trustee, the life expectancy of the income beneficiaries, and an applicable discount rate determined by CFSCC. The fair value of beneficial interest is reviewed and updated annually by adjusting the current life expectancies of the income beneficiaries, applicable discount rate, and market value of each trust. A decrease in the discount rate and a longer life expectancy will decrease the fair value of the trust receivable and liability.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the disclosed level within the hierarchy is based on the lowest level of input that is significant to the fair value measurement. Assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the item being measured.

The following tables present the Foundation's assets and liabilities that are measured and recognized at fair value on a recurring basis classified under the appropriate level of the fair value hierarchy as of December 31, 2024 and 2023:

	December 31, 2024				
	Total	Level 1	Level 2	Level 3	NAV
ASSETS					
Investments					
Cash and cash equivalents					
Money market securities	\$ 21,149,955	\$ 21,149,955	\$ -	\$ -	\$ -
Fixed income and preferreds					
Fixed income	56,560,955	56,560,955	-	-	-
Global equities					
US equity	65,826,565	65,826,565	-	-	-
International equity	45,719,212	45,719,212	-	-	-
Liquid alternative securities					
Liquid alternatives	611,124	611,124	-	-	-
Alternative investments					
Private equity funds	9,455,502	-	-	-	9,455,502
Private credit funds	4,938,385	-	-	-	4,938,385
Private real estate funds	4,073,535	-	-	-	4,073,535
Real estate	4,729,555	-	-	4,729,555	-
Other investments	4,945,684	4,671,606	-	274,078	-
Total investments	<u>\$ 218,010,472</u>	<u>\$ 194,539,417</u>	<u>\$ -</u>	<u>\$ 5,003,633</u>	<u>\$ 18,467,422</u>
Split-interest agreements					
Beneficial interests in charitable remainder trusts	<u>\$ 2,278,124</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,278,124</u>	<u>\$ -</u>
LIABILITIES					
Split-interest agreements					
Charitable gift annuity liability	\$ 535,538	\$ -	\$ -	\$ 535,538	\$ -
Charitable trust liabilities	\$ 2,278,124	\$ -	\$ -	\$ 2,278,124	\$ -

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

3. Investments and fair value measurement (continued)

Level 1, 2, and 3 valuation techniques and input (continued)

	December 31, 2023				
	Total	Level 1	Level 2	Level 3	NAV
ASSETS					
Investments					
Cash and cash equivalents					
Money market securities	\$ 16,569,763	\$ 16,569,763	\$ -	\$ -	\$ -
Fixed income and preferreds					
Fixed income	59,685,718	59,685,718	-	-	-
Global equities					
US equity	57,345,400	57,345,400	-	-	-
International equity	46,088,964	46,088,964	-	-	-
Liquid alternative securities					
Liquid alternatives	2,075,385	2,075,385	-	-	-
Alternative investments					
Private equity funds	8,173,995	-	-	-	8,173,995
Private credit funds	4,498,607	-	-	-	4,498,607
Private real estate funds	3,755,040	-	-	-	3,755,040
Real estate	3,400,508	-	-	3,400,508	-
Other investments	3,552,830	3,333,575	-	219,255	-
Total investments	<u>\$ 205,146,210</u>	<u>\$ 185,098,805</u>	<u>\$ 0</u>	<u>\$ 3,619,763</u>	<u>\$ 16,427,642</u>
Split-interest agreements					
Beneficial interests in charitable remainder trusts	<u>\$ 2,302,059</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,302,059</u>	<u>\$ -</u>
LIABILITIES					
Split-interest agreements					
Charitable gift annuity liability	\$ 561,914	\$ -	\$ -	\$ 561,914	\$ -
Charitable trust liabilities	\$ 2,302,059	\$ -	\$ -	\$ 2,302,059	\$ -

Liquid alternative securities

Liquid alternative securities objectives are similar to mutual funds or exchange traded funds that aim to provide investors with diversification. The objective seeks nontraditional investment strategies that offset exposure beyond traditional stocks, bonds, and cash. Liquid alternative securities can be traded daily. There are no unfunded commitments. Liquid alternative securities are part of the long term portfolio.

Alternative investments

Alternative investments are comprised of private equity funds, private credit funds, and private real estate funds and are included as part of the long term, socially responsible long term, and charitable gift annuity portfolios. Private equity and private credit funds are actively managed funds and fund-of-funds that invest in private and public companies through a variety of strategies including, but not limited to, early and late-stage venture capital, leveraged buy-outs, distressed assets, special situations, and credit strategies. Private real estate funds are funds that invest in various real estate with a focus including, but not limited to, affordable housing, workforce housing, and properties leased to the US General Services Administration. The unfunded commitments are \$12,949,596 and \$8,225,791, respectively, as of December 31, 2024 and 2023. These investments are generally not redeemable from the fund manager. Instead, distributions are received through the liquidation of the underlying assets of the fund, the timing of which is unknown.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

3. Investments and fair value measurement (continued)

Real estate

During 2013, NLMJ received a gift of agricultural land. Pursuant to an operating lease agreement, NLMJ receives rent revenue as the lessor of the underlying land. The rent revenue, net of incidental expenses, is included in investment income on the accompanying consolidated statements of activities and changes in net assets. NLMJ recorded the property at the fair value of \$2,785,000 as of the transfer date. This investment in real estate is included as part of the long term portfolio.

During 2022, the Foundation received a gift of real property located in Santa Cruz, CA. The Foundation recorded the property at the fair value of \$2,500,000 as of the transfer date. This investment in real estate is included as part of the long term portfolio. This investment in real estate was sold on February 21, 2023, for \$2,400,000.

During 2024, YPN purchased a parcel of land located in San Benito county. YPN recorded the land at the fair value of \$1,325,000 at time of purchase. The Foundation plans to donate the land for the ongoing care and stewardship of the Amah Mutsun Land Trust.

Independent appraisals of significant real estate held for investments are conducted periodically, depending on the nature of the investment.

Other investments

Investment in limited liability companies - The Foundation occasionally receives donations of noncontrolling interests in limited liability companies. The Foundation accepts such donations with a condition that the investments would be liquidated as soon as practical.

Cash surrender value of life insurance - The Foundation is the beneficiary of a \$750,000 life insurance policy of an insured donor. During 2024 and 2023, the Foundation made premium payments of \$19,000 in each year from the restricted contributions made by the insured donor. The asset is reported at the amount that could be realized at December 31, 2024. Cash surrender value of life insurance is estimated by the life insurance company. As of December 31, 2024 and 2023, the fair value of cash surrender value of life insurance was \$140,998 and \$109,643, respectively. Cash surrender value of life insurance is included as part of the operational cash management portfolio.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
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3. Investments and fair value measurement (continued)

The following tables present a roll-forward for level 3 investment and the fair value of beneficial interests in split interest agreements (including the change in fair value) for non-trusted charitable remainder trusts and life estates, and the fair value of liabilities to income beneficiaries of split interest agreements (including the change in fair value) for split interest agreements trusted by CFSCC (i.e., charitable remainder and annuity trusts, gift annuities, and pooled income fund), as shown on the consolidated statements of financial position as of December 31, 2024 and 2023:

	Real Estate	Other	Total
Investments - Level 3			
Balance, January 1, 2024	\$ 3,400,508	\$ 219,255	\$ 3,619,763
Purchase	1,327,039	-	1,327,039
Change in value	2,008	54,823	56,831
Balance, December 31, 2024	<u>\$ 4,729,555</u>	<u>\$ 274,078</u>	<u>\$ 5,003,633</u>
Charitable trust assets			
Balance, January 1, 2024		\$ 2,302,059	
Change in value of split-interest agreement		<u>(23,935)</u>	
Balance, December 31, 2024		<u>\$ 2,278,124</u>	
Charitable gift annuity			
Balance, January 1, 2024		\$ 561,914	
Change in value of split-interest agreement		<u>(26,376)</u>	
Balance, December 31, 2024		<u>\$ 535,538</u>	
Charitable trust liabilities			
Balance, January 1, 2024		\$ 2,302,059	
Change in value of split-interest agreement		<u>(23,935)</u>	
Balance, December 31, 2024		<u>\$ 2,278,124</u>	

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
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3. Investments and fair value measurement (continued)

	Real Estate	Other	Total
Investments - Level 3			
Balance, January 1, 2023	\$ 3,400,508	\$ 2,605,696	\$ 6,006,204
Sale of LLC interest	-	(2,400,000)	(2,400,000)
Change in value	-	13,559	13,559
Balance, December 31, 2023	<u>\$ 3,400,508</u>	<u>\$ 219,255</u>	<u>\$ 3,619,763</u>
Charitable trust assets			
Balance, January 1, 2023		\$ 2,260,947	
Change in value of split-interest agreement		41,112	
Balance, December 31, 2023		<u>\$ 2,302,059</u>	
Charitable gift annuity			
Balance, January 1, 2023		\$ 648,690	
Change in value of split-interest agreement		(86,776)	
Balance, December 31, 2023		<u>\$ 561,914</u>	
Charitable trust liabilities			
Balance, January 1, 2023		\$ 2,262,586	
Change in value of split-interest agreement		39,473	
Balance, December 31, 2023		<u>\$ 2,302,059</u>	

The investment balance, as summarized above, is allocated among these portfolios as follows:

	<u>2024</u>	<u>2023</u>
Investment strategies:		
Long term	\$ 112,569,982	\$ 104,720,156
Socially responsible long-term	65,787,810	60,356,192
Short duration fixed income	9,133,726	16,841,769
Capital-preservation	9,181,414	3,152,094
Outside managed accounts	8,063,623	3,895,194
Charitable gift annuity portfolio	<u>715,052</u>	<u>933,778</u>
Total investments	205,451,607	189,899,183
Operational cash management	<u>12,558,866</u>	<u>15,247,027</u>
Total investments	<u>\$ 218,010,473</u>	<u>\$ 205,146,210</u>

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

3. Investments and fair value measurement (continued)

Investments are allocated among the following portfolios as elected by donors:

Long term portfolio: The portfolio has an investment objective of maintaining the purchasing power of payouts or meeting CPI + spending.

Socially responsible long-term portfolio: The portfolio shares the long term portfolio's objective. The construction of the portfolio is centered on three core components: socially responsible investing; environmental, social, and governance and impact investing.

Women's inclusion long-term portfolio: The portfolio shares the long term portfolio and socially responsible long term portfolio's objective to maintain the purchasing power of payouts or meet CPI + spending.

Short duration fixed income portfolio: The portfolio has an investment objective of preservation of purchasing power with a target cash allocation of 20%.

Capital preservation portfolio: The portfolio has an investment objective of preservation of capital.

Outside managed accounts: Assets in this portfolio are managed by the donors' recommended managers and are approved by the Finance Committee.

Charitable Gift Annuity ("CGA"): Per the State of California, Department of Insurance, the calculated "required" amount of CGA reserve must be invested as specified in the applicable guidelines and the California Insurance Code, Sections 1170 through 1182, as amended by Section 11521.2. The Foundation meets this requirement. Between the reserve and surplus accounts, the objective of the portfolio is preservation of capital.

Operational cash management: The portfolio includes local cash management for receipts and disbursements; and gift receipt, grants payable and general cash preservation accounts to manage the liquidity needs of CFSCC.

4. Loans receivable

In 2018, the Foundation received a \$1,500,000 contribution to create the Community Investment Revolving Fund ("CIRF"). The purpose of CIRF is to increase working capital in the social sector and create positive social returns in the community. Repayment of funds will revolve back into the community as new loans and interest payments will cover administration costs. These loans bear interest at rates ranging from 2.0% to 3.0% and mature on various dates through 2030. As of December 31, 2024 and 2023, loans receivable from CIRF equaled \$1,275,156 and \$2,425,000, respectively.

In addition to the CIRF loans receivable, the Foundation has made various impact investment loans to multiple organizations to increase working capital in the social sector and create positive social returns in the community. Repayment of funds will revolve back into the community as new loans and interest payments will cover administration costs. These loans bear interest at rates ranging from 2.0% to 4.5% and mature on various dates through 2028.

In 2024, the Foundation made a \$10,000,000 loan to the Trust for Public Land for the purpose of purchasing land considered crucial for wildlife corridor. Repayment of funds will resolve back into the community as new loans and interest payments will cover administration costs. This loan bears interest at 2.0% and matures on December 31, 2027.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

4. Loans receivable (continued)

Loans receivable were comprised of the following as of December 31, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Loans receivable	\$ 13,863,156	\$ 3,263,000
Loan interest receivable	<u>34,738</u>	<u>33,863</u>
Total	<u>\$ 13,897,894</u>	<u>\$ 3,296,863</u>

5. Fixed assets

The Foundation's fixed assets were comprised of the following as of December 31, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Land	\$ 1,083,604	\$ 1,083,604
Land improvements	317,498	317,498
Building	7,456,170	7,456,170
Office equipment and software	<u>1,355,225</u>	<u>1,310,546</u>
Total fixed assets	10,212,497	10,167,818
Less: accumulated depreciation	<u>(4,021,377)</u>	<u>(3,759,658)</u>
Net fixed assets	<u>\$ 6,191,120</u>	<u>\$ 6,408,160</u>

Depreciation expense during 2024 and 2023 was \$261,719 and \$284,673, respectively.

6. Charitable trust assets and liabilities

As of December 31, 2024 and 2023, the Foundation was a beneficiary of five charitable trusts. The Foundation serves as trustee for four of these trusts as of December 31, 2024 and 2023.

	<u>2024</u>		<u>2023</u>	
	Amounts expected to be received from trusts	Amounts held for income beneficiaries	Amounts expected to be received from trusts	Amounts held for income beneficiaries
Charitable Remainder Trust B	\$ 524,652	\$ -	\$ 447,336	\$ -
Charitable Remainder Trust C	275,146	221,992	240,682	208,310
Charitable Remainder Trust E	242,242	317,120	242,890	337,511
Charitable Remainder Trust F	418,082	259,908	395,112	262,223
Charitable Remainder Trust G	<u>673,704</u>	<u>1,479,104</u>	<u>632,255</u>	<u>1,494,015</u>
Total	<u>\$ 2,133,826</u>	<u>\$ 2,278,124</u>	<u>\$ 1,958,275</u>	<u>\$ 2,302,059</u>

Charitable Remainder Trust B

The Foundation is a 100% remainderman beneficiary under the terms of the trust. The assets of the trust are in no way subject to the control of the Foundation at this time.

Charitable Remainder Trust C

The Foundation is a 100% remainderman beneficiary under the terms of the trust and also acts as trustee without compensation.

Charitable Remainder Trust E

The Foundation is a 100% remainderman beneficiary under the terms of the trust and also acts as trustee without compensation until July 31, 2016, the second anniversary of the creation date of the trust. Commencing on August 1, 2016, the Foundation became entitled to compensation for administrating the trust.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

6. Charitable trust assets and liabilities (continued)

Charitable Remainder Trust F

The trust was established during 2016. The Foundation is a 100% remainderman beneficiary under the terms of the trust. Prior to June 29, 2017, the assets of the trust were in no way subject to the control of the Foundation. Effective on June 29, 2017, the Foundation shall act as a trustee without compensation.

Charitable Remainder Trust G

The trust was established during 2022. The Foundation is a 100% remainderman beneficiary under the terms of the trust. The assets of the trust are in no way subject to the control of the Foundation at this time.

7. Grants payable

CFSCC and RWMF make grants to various organizations. As of December 31, 2024 and 2023, the balance of grants payable was \$2,038,502 and \$779,490, respectively, of which \$1,394,865 pertained to RWMF. The following is a summary of grants authorized and payable at December 31, 2024:

Due in 2025	\$ 1,828,419
Due in 2026	99,333
Due in 2027	26,000
Due in 2028	26,000
Due in 2029	25,000
Due in 2030	25,000
Due in 2031	8,750
Total	<u>\$ 2,038,502</u>

Grants payable represent all unconditional grants that have been authorized prior to year-end but remain unpaid as of year-end. Grants to be paid in more than one year are not discounted as the Foundation determined the discount to be significant to the consolidated financial statements as a whole.

8. Commercial loan

On December 14, 2020, the Foundation obtained a \$930,000 commercial loan from Santa Cruz County Bank (the "Commercial Loan"). The Commercial Loan requires 119 monthly payments of principal and interest of \$4,808.61, beginning February 5, 2021 with interest calculated on the unpaid principal balance using an interest rate of 3.750%; and one principal and interest payment of \$663,616.71 on January 5, 2031 with interest calculated on the unpaid principal balance using an interest rate of 3.750%. The Commercial Loan matures on January 5, 2031. Interest expense during 2024 and 2023 was \$29,612 and \$33,168, respectively.

The required principal payments subsequent to December 31, 2024, are as follows:

Year ending December 31,

2025	\$ 26,893
2026	27,919
2027	28,984
2028	30,090
2029	31,238
Thereafter	690,696
Total	<u>\$ 835,820</u>

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
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9. Endowment disclosure

CFSCC is required to provide information about net assets which are defined as endowment in accordance with California enacted UPMIFA. Classifications include endowment which is restricted in perpetuity by donors (net assets with donor restrictions) and endowment which has been Board designated. The changes in endowment net assets for the years ended December 31, 2024 and 2023, were as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, January 1, 2023	\$ -	\$ 69,181,840	\$ 69,181,840
Investment return:			
Investment income	-	1,416,456	1,416,456
Net appreciation (realized and unrealized)	-	8,308,489	8,308,489
Total investment return	-	9,724,945	9,724,945
Contributions	-	998,636	998,636
Appropriation of endowment assets for expenditure	(3,519,828)	-	(3,519,828)
Other changes:			
Transfers to/(from) Board-designated endowment funds	7,020,247	-	7,020,247
Release	(3,500,419)	3,500,419	-
Endowment net assets, December 31, 2023	-	83,405,840	83,405,840
Investment return:			
Investment income	-	1,795,105	1,795,105
Net appreciation (realized and unrealized)	-	5,293,898	5,293,898
Total investment return	-	7,089,003	7,089,003
Contributions	-	2,358,007	2,358,007
Appropriation of endowment assets for expenditure	(4,441,337)	-	(4,441,337)
Other changes:			
Transfers to/(from) Board-designated endowment funds	2,807,211	-	2,807,211
Release	1,634,126	(1,634,126)	-
Endowment net assets, December 31, 2024	\$ -	\$ 91,218,724	\$ 91,218,724

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

9. Endowment disclosure (continued)

December 31, 2024			
	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted endowments			
Original endowment gift amount	\$ -	\$ 79,329,231	\$ 79,329,231
Accumulated earnings	-	11,889,493	11,889,493
Total donor restricted endowments	-	91,218,724	91,218,724
Board designated endowments	-	-	-
Total	\$ -	\$ 91,218,724	\$ 91,218,724

December 31, 2023			
	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted endowments			
Original endowment gift amount	\$ -	\$ 74,497,128	\$ 74,497,128
Accumulated earnings	-	8,908,712	8,908,712
Total donor restricted endowments	-	83,405,840	83,405,840
Board designated endowments	-	-	-
Total	\$ -	\$ 83,405,840	\$ 83,405,840

10. Employee retirement plan

In January 1997, the Foundation established a 401(k) plan. Currently, the plan is a safe harbor plan that requires the Foundation to contribute 3% of eligible employee compensation. Employees are eligible to participate in the plan starting on the first of the month following 60 days of employment. In addition the Board of Directors approved a 3% discretionary contribution for a total of \$143,664 and \$134,631, respectively, to the plan in 2024 and 2023. These amounts are included in payroll taxes and employee benefits on the accompanying consolidated statements of functional expenses.

11. Net assets

Net assets without donor restrictions

Net assets without donor restrictions consist of operating reserves (board designated funds), capital assets, general operating support, and the RWMF supporting organization. Board designated funds are funded with surplus unrestricted operating funds and are intended to provide an internal source of funds for situations such as sudden increase in expense, one-time unbudgeted expenses or unanticipated loss in funding.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

11. Net assets (continued)

Net assets without donor restrictions (continued)

At December 31, 2024 and 2023, net assets without donor restrictions consisted of the following:

	<u>2024</u>	<u>2023</u>
Board designated	\$ 676,338	\$ 676,218
Undesignated	11,314,869	11,051,950
RWMF	<u>65,289</u>	<u>28,479</u>
Total net assets without donor restrictions	<u>\$ 12,056,496</u>	<u>\$ 11,756,647</u>

Net assets with donor restrictions

Net assets with donor restrictions consist of non-endowed and endowed funds, foundation contributions for special projects, charitable gift annuities, cash surrender value of life insurance, and investment in charitable trusts. Endowed funds represent the fair value of the original gift as of the gift date and the original value of subsequent gifts to donor-restricted endowment funds. The Foundation also received grants from charitable foundations and local agencies for initiatives and special projects for which purpose restrictions apply. Such grants and contributions are recorded as net assets with donor restrictions until the purpose restrictions are met at which time the assets are reclassified to net assets without donor restrictions and reported as net assets released from restrictions.

At December 31, 2024 and 2023, net assets with donor restrictions consisted of the following:

	<u>2024</u>	<u>2023</u>
Non-endowed	\$ 85,599,106	\$ 74,499,441
Charitable gift annuities	535,538	561,914
Grants, special projects, and pass-through	24,374,443	25,633,650
Charitable remainder trust assets	3,708,024	1,958,275
Endowed	<u>97,724,426</u>	<u>83,405,840</u>
Total net assets with donor restrictions	<u>\$ 211,941,537</u>	<u>\$ 186,059,120</u>

12. Agency funds

When a not-for-profit organization establishes a fund at the Foundation with its own funds and specifies itself or its affiliate as the beneficiary of the fund, the Foundation accounts for the transfer of such assets as a liability. The liability is the total fair value of the funds held by the Foundation and is reflected as agency funds on the accompanying consolidated statements of financial position. The Foundation retains a variance provision in its bylaws that allows the Board to modify a donor's restrictions. That provision has rarely been used by the Board during the Foundation's history and in all such cases, the Board's actions attempted to follow the donor's original intent as closely as is practicable. As a result, the Foundation has classified agency funds as with donor restrictions.

In addition, related amounts received or distributed, investment income or loss, and expenses are not presented on the accompanying consolidated statements of activities and changes in net assets. The Foundation complies with generally accepted accounting principles as they relate to agency funds by booking their value as a liability. There are two types of agency funds as described below:

Agency flex funds

Agency flex funds continue as long as the need for them exists. Payments may be paid out of both principal and income, at the request of the agency and approved by the Foundation's Board of Directors. Agency flex funds may be invested in either long term or short term pools. As of December 31, 2024 and 2023, the balance of agency flex funds was \$13,811,310 and \$12,591,128, respectively.

COMMUNITY FOUNDATION SANTA CRUZ COUNTY AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2024 and 2023

12. Agency funds (continued)

Agency endowment funds

Agency endowment funds will continue to payout, subject to the spending plan for endowed funds, in perpetuity. All agency endowment funds are invested in a long term pool. As of December 31, 2024 and 2023, the balance of agency endowment funds was \$8,456,226 and \$7,271,683, respectively.

13. Major contributions

For the years ended December 31, 2024 and 2023, 44.93% and 60.61% of CFSCC's annual contribution and grant revenue was provided by three and eight donors, respectively.

14. Liquidity and availability of financial assets

The following reflects the Foundation's financial assets as of the balance sheet date, reduced by the amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, trust assets, assets held for others, endowments and accumulated earnings net of appropriations within one year and board designated endowments.

	2024	2023
Financial assets		
Cash and cash equivalents	\$ 8,373,440	\$ 4,028,651
Investments	218,010,473	205,146,210
Charitable trust assets	2,278,124	2,302,059
Grants and other accounts receivable	3,717,130	2,578,419
Loans receivable	13,863,156	3,263,000
Loan interest receivable	34,738	33,863
Financial assets, at year end	246,277,061	217,352,202
Less those unavailable for general expenditure within one year, due to:		
Total net assets with donor restrictions	(211,941,537)	(186,059,120)
Agency funds	(22,267,536)	(19,862,811)
Charitable trust assets	(2,278,124)	(2,302,059)
Charitable gift annuities liabilities	(535,538)	(561,914)
Financial assets available to meet cash needs for general expenditure within one year	\$ 9,254,326	\$ 8,566,298

As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

15. Subsequent events

Subsequent events have been evaluated through October 7, 2025, which is the date the consolidated financial statements were available to be issued, and there are no subsequent events requiring disclosures.

Supplementary Information

COMMUNITY FOUNDATION OF SANTA CRUZ COUNTY AND SUBSIDIARIES
SUPPLEMENTARY INFORMATION
CONSOLIDATING SCHEDULE OF FINANCIAL POSITION
DECEMBER 31, 2024

	CFSCC, NLMJ & YPN	RWMF	Eliminations	Total
ASSETS				
Cash and cash equivalents	\$ 7,833,454	\$ 539,986	\$ -	\$ 8,373,440
Investments	218,010,473	-	-	218,010,473
Charitable trust assets	2,278,124	-	-	2,278,124
Grants and other accounts receivable	2,796,962	1,574,198	(654,030)	3,717,130
Loans receivable	13,863,156	-	-	13,863,156
Loan interest receivable	34,738	-	-	34,738
Deposits and prepaid expenses	90,762	-	-	90,762
Fixed assets, net	6,191,120	-	-	6,191,120
TOTAL ASSETS	\$ 251,098,789	\$ 2,114,184	\$ (654,030)	\$ 252,558,943
LIABILITIES AND NET ASSETS				
Liabilities				
Accounts payable and other liabilities	\$ 605,390	\$ 654,030	\$ (654,030)	\$ 605,390
Grants payable	643,637	1,394,865	-	2,038,502
Agency funds	22,267,536	-	-	22,267,536
Charitable trust liabilities	2,278,124	-	-	2,278,124
Charitable gift annuity liability	535,538	-	-	535,538
Notes payable	835,820	-	-	835,820
Total liabilities	27,166,045	2,048,895	(654,030)	28,560,910
NET ASSETS				
Without donor restrictions	11,991,207	65,289	-	12,056,496
With donor restrictions	211,941,537	-	-	211,941,537
Total net assets	223,932,744	65,289	-	223,998,033
TOTAL LIABILITIES AND NET ASSETS	\$ 251,098,789	\$ 2,114,184	\$ (654,030)	\$ 252,558,943

see accompanying independent auditor's report on supplementary information

COMMUNITY FOUNDATION OF SANTA CRUZ COUNTY AND SUBSIDIARIES
SUPPLEMENTARY INFORMATION
CONSOLIDATING SCHEDULE OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2024

	CFSCC, NLMJ & YPN	RWMF	Eliminations	Total
PUBLIC SUPPORT AND REVENUE				
Contributions and grants	\$ 37,975,647	\$ 2,360,284	\$ (761,607)	\$ 39,574,324
Investment income (loss), net	14,681,231	-	-	14,681,231
Change in split-interest agreements	131,964	-	-	131,964
Foundation services fees	268,525	-	-	268,525
Other income	16,125	-	-	16,125
TOTAL PUBLIC SUPPORT AND REVENUE	\$ 53,073,492	\$ 2,360,284	\$ (761,607)	\$ 54,672,169
EXPENSES				
Grants and disbursements	22,817,447	2,318,603	(761,607)	24,374,443
Salaries	2,389,346	-	-	2,389,346
Payroll taxes and employee benefits	608,035	83	-	608,118
General office	284,089	365	-	284,454
Conferences and meetings	34,648	32	-	34,680
Outreach and education	14,866	737	-	15,603
Professional services	279,808	3,206	-	283,014
Repairs and maintenance	156,800	349	-	157,149
Insurance	51,765	-	-	51,765
Depreciation	261,719	-	-	261,719
Interest expense	29,612	-	-	29,612
TOTAL EXPENSES	26,928,135	2,323,375	(761,607)	28,489,903
CHANGE IN NET ASSETS	26,145,357	36,909	-	26,182,266
NET ASSETS AT BEGINNING OF YEAR	197,787,387	28,380	-	197,815,767
NET ASSETS AT END OF YEAR	\$ 223,932,744	\$ 65,289	\$ -	\$ 223,998,033

see accompanying independent auditor's report on supplementary information